

Larry's Landscaping & Garden Supply
Profit & Loss Budget vs. Actual
 October 2010

| | <u>Oct 10</u> | <u>Budget</u> | <u>\$ Over Budget</u> | <u>% of Budget</u> |
|-----------------------------------|----------------------|----------------------|-----------------------|--------------------|
| Ordinary Income/Expense | | | | |
| Income | | | | |
| Landscaping Services | | | | |
| Job Materials | | | | |
| Decks & Patios | 862.45 | 622.32 | 240.13 | 139% |
| Fountains & Garden Lighting | 327.00 | 322.00 | 5.00 | 102% |
| Total Job Materials | <u>1,189.45</u> | <u>500.00</u> | <u>689.45</u> | <u>238%</u> |
| Labor | | | | |
| Installation | 585.00 | 400.00 | 185.00 | 146% |
| Total Labor | <u>585.00</u> | <u>400.00</u> | <u>185.00</u> | <u>146%</u> |
| Total Landscaping Services | 1,774.45 | 1,383.36 | 391.09 | 128% |
| Retail Sales | 33.80 | 200.00 | -166.20 | 17% |
| Total Income | <u>1,808.25</u> | <u>1,583.36</u> | <u>224.89</u> | <u>114%</u> |
| Cost of Goods Sold | | | | |
| Cost of Goods Sold | 176.00 | 100.00 | 76.00 | 176% |
| Total COGS | <u>176.00</u> | <u>100.00</u> | <u>76.00</u> | <u>176%</u> |
| Gross Profit | 1,632.25 | 1,483.36 | 148.89 | 110% |
| Expense | | | | |
| Automobile | | | | |
| Fuel | 98.76 | 77.55 | 21.21 | 127% |
| Total Automobile | <u>98.76</u> | <u>77.55</u> | <u>21.21</u> | <u>127%</u> |
| Bank Service Charges | 25.50 | 62.40 | -36.90 | 41% |
| Interest Expense | 132.35 | 111.22 | 21.13 | 119% |
| Rent | 800.00 | 800.00 | 0.00 | 100% |
| Utilities | | | | |
| Gas and Electric | 137.50 | 126.00 | 11.50 | 109% |
| Telephone | 45.00 | 75.00 | -30.00 | 60% |
| Water | 25.32 | 25.00 | 0.32 | 101% |
| Total Utilities | <u>207.82</u> | <u>226.00</u> | <u>-18.18</u> | <u>92%</u> |
| Total Expense | <u>1,264.43</u> | <u>1,277.17</u> | <u>-12.74</u> | <u>99%</u> |
| Net Ordinary Income | <u>367.82</u> | <u>206.19</u> | <u>161.63</u> | <u>178%</u> |
| Net Income | <u><u>367.82</u></u> | <u><u>206.19</u></u> | <u><u>161.63</u></u> | <u><u>178%</u></u> |